

**BUCKINGHAM REALTY (WINDSOR) LTD.**

**Sales to Listing Ratio - Average Sale Price**

**YTD Previous 10 Years**

**Residential - Area 3 - Central / Downtown**

| Area 3<br>Central Downtown |           |                    |
|----------------------------|-----------|--------------------|
|                            | L/S Ratio | Average Sale Price |
| 2004                       | 47%       | \$110,805.00       |
| 2005                       | 41%       | \$109,710.00       |
| 2006                       | 35%       | \$109,259.00       |
| 2007                       | 38%       | \$103,423.00       |
| 2008                       | 34%       | \$90,592.00        |
| 2009                       | 42%       | \$84,998.00        |
| 2010                       | 44%       | \$89,104.00        |
| 2011                       | 42%       | \$94,312.00        |
| 2012                       | 47%       | \$96,133.00        |
| 2013                       | 51%       | \$101,488.00       |

| Property Styles - YTD As Of December 31, 2013 |              |                    |           |
|---|--------------|--------------------|-----------|
|   | # Listed YTD | Average Sale Price | L/S Ratio |
| 1 3/4 Storey                                  | 49           | \$103,390.00       | 52%       |
| 1 1/2 Storey                                  | 150          | \$93,376.00        | 55%       |
| 2 Storey                                      | 102          | \$118,666.00       | 46%       |
| Bungalow/Ranch                                | 149          | \$79,093.00        | 51%       |
| RRanch/BiLevel                                | 6            | \$132,833.00       | 67%       |
| Other   | 93           | \$163,832.00       |           |
| <b>Total</b>                                  | <b>549</b>   |                    |           |

