

**BUCKINGHAM REALTY (WINDSOR) LTD.**

**Sales to Listing Ratio - Average Sale Price**

***YTD Previous 10 Years***

***Residential - Area 60 - Lakeshore***

| Area 60<br>Lakeshore |           |                    |
|----------------------|-----------|--------------------|
|                      | L/S Ratio | Average Sale Price |
| 2004                 | 44%       | \$202,502.00       |
| 2005                 | 42%       | \$220,732.00       |
| 2006                 | 38%       | \$257,339.00       |
| 2007                 | 34%       | \$265,757.00       |
| 2008                 | 33%       | \$251,711.00       |
| 2009                 | 49%       | \$255,713.00       |
| 2010                 | 51%       | \$263,521.00       |
| 2011                 | 49%       | \$264,104.00       |
| 2012                 | 42%       | \$286,736.00       |
| 2013                 | 44%       | \$290,824.00       |

| Property Styles - YTD As Of December 31, 2013 |              |                    |           |
|---|--------------|--------------------|-----------|
|   | # Listed YTD | Average Sale Price | L/S Ratio |
| 1 3/4 Storey                                  | 2            | \$432,500.00       | 29%       |
| 1 1/2 Storey                                  | 16           | \$244,182.00       | 55%       |
| 2 Storey                                      | 68           | \$434,063.00       | 38%       |
| Bungalow/Ranch                                | 43           | \$252,205.00       | 38%       |
| RRanch/BiLevel                                | 66           | \$254,294.00       | 53%       |
| Other   | 87           | \$355,243.00       |           |
| <b>Total</b>                                  | <b>282</b>   |                    |           |

